

FARMERS' PRODUCE CO.

JOE HOLLOWAY, PROP.

BEETS
CARROTS
TURNIPS
POTATOES

CABBAGE
TOMATOES
BEANS
LETTUCE

DONNA, TEXAS

Feb. 11th.
I 9 2 8.

Hon. J.C. Collier.
Barnsville Ga.

Dear J.C.

I have been thinking of you quite often and wondering about you and your family. Apologies make poor reading will stop at stating that my present occupation prevents me from getting my allotted amount of sleep, hence a poor mind for letter writing. I am now with the "Rio Grande Veg. Growers Assn," of Donna. We have twelve different Units in the Valley shipping from twenty five to fifty cars per day of mixed vegetables and as Foreman of this unit I am giving about eighteen hours a day to the work.

This is Sunday and a most beautiful spring day, of which we have many here. February I believe is the best month of the season here. Cotton, Corn, Beans, Lettuce, Parsely, Endive, Beets, Carrots, Cauliflower, Spinach, Mustard, Turnips, Cabbage, Tomatoes Etc is either up and growing or being shipped daily. Grape Fruit will eventually be the backbone of the country.

My work in the Vegetable business will be out in June and I have been thinking I might be able to do something for you in the way of placing some of your manufactured products here in the Valley and the Coast country. Here is what I have in mind. We have in the Valley proper, about fifteen thriving towns and we are a long distance from wholesale centers. The Raynolds is being used extensively and I am inclined to believe by keeping a small stock of the best selling numbers on hand and calling on the trade weekly and taking care of their short stock by supplying the fill in orders I can soon have a nice outfit.

I am asking you if you think advisable to give me your ideas along this line. I would be interested only in small orders at first and pay cash for same. I am only suggesting this for your advice because it may not be in line with the policy of your selling organization, that is I may be able to class as a wholesale jobber. If it can be done I would like for you to send me by mail or express collect, samples, say one dozen numbers, and prices on same and let me investigate the field.

Prospects for a good crop is flattering here now. It has been raining for some ten days, something very unusual here.

With best regards for you and family,

J. B. Collier